



Unit 21 Just looking

Practice

1 **PAIRS.** Practice the conversation. Then switch roles.

A: Do you like shopping?

B: To tell you the truth, I hate it.

A: What bothers you the most when you go shopping?

B: I'd say (1) sales people who try too hard to sell me something.

A: I know what you mean. One thing that annoys me is (2) add-ons.

B: (3) What do you mean?

A: You know, (4) hidden costs, like electronics that need extra equipment.

B: Well, I guess (5) everyone has been ripped off at times.

A: (6) Some more than others, I'm sure.

Substitute

2 **PAIRS.** Practice the conversation again. Use the substitutions in the box. Then switch roles.

For example,

A: Do you like shopping?

B: To tell you the truth, I hate it.

A: What bothers you the most when you go shopping?

B: I'd say when somebody tries to talk me into a package deal.

Student A	Student B
(2) bait-and-switch techniques	(1) when somebody tries to talk me into a package deal
(4) when they advertise something and then try to sell you something different	(3) Never heard of those. What are they?
(6) But I think I've had more than my fair share.	(5) we have all had bad shopping experiences

Personalize

3 **PAIRS.** Role-play the conversation. Use your own words for the underlined parts. Then switch roles.